

**Charts** to support the presentation at the

EIRMA SPECIAL CONFERENCE

**TOWARDS A NEW TECHNOLOGICAL BASE FOR INDUSTRY IN THE '90s**

PARIS, 17- 19 October 1984

**NTB 1**

**PROBLEM STATEMENT**

BASIC TRENDS

- TECHNICAL CHANGE SEEMS TO BE ACCELERATING.
- THE PRODUCTS AND PRODUCTION PROCESSES OF ENTIRE SECTORS HAVE CHANGED BEYOND RECOGNITION IN A SHORT PERIOD.
- NEW MATERIALS, NEW TECHNOLOGIES FOR SHAPING MATERIALS AND FOR ASSEMBLING THE FINAL PRODUCT COEXIST WITH THE OLD ONES.
- INFORMATION TECHNOLOGIES TRANSFORM OUR WAYS OF LIVING AND OF WORKING.
- BIOTECHNOLOGIES MAY HOLD SOME OF THE KEYS FOR MASTERING THE FUTURE.

QUESTIONS

- ARE WE UNDERGOING A FUNDAMENTAL TRANSITION?
- TO A NEW "TECHNICAL SYSTEM", CHARACTERIZED BY A NEW "TECHNOLOGICAL BASE"

PURPOSE OF THE CONFERENCE

- TO LOOK AT THE KEY SECTORS WHICH ARE LEADING TECHN. CHANGE;
- EXAMINE THEIR LIKELY HORIZONTAL IMPACT ON OTHER SECTORS,
- TEST THE HYPOTHESIS OF THE EMERGENCE OF A NEW TECHNOLOGICAL BASE.

**NTB 2**

**A CYCLICAL PATTERN MODEL FOR THE DYNAMICS OF OPEN SYSTEMS**

- A PERIOD OF STABILITY WITH PREDICTABLE EVOLUTION EXPLOITING SYSTEM'S POTENTIALITIES,
- A PERIOD OF TRANSITION WHEN LARGE FLUCTUATIONS APPEAR AND ARE SUSTAINED,
- PASSING THROUGH A CATASTROPHY WHERE THE SYSTEM STRUCTURE CHANGES,
- A NEW PERIOD OF STABILITY WITH PREDICTABLE EVOLUTION WITH A NEW SYSTEM STRUCTURE.

### **NTB 3**

#### **THE TECHNICAL SYSTEM (TS) – AN OPEN COMPLEX SYSTEM**

**TS** = THE SET OF TECHNIQUES, ENSEMBLE OF TECHNIQUES, FILIERES, PRODUCTS, THEIR USE.

- THE HYSTORY OF TECHNIQUES HAS SHOWN THAT TS FOLLOWS THE DYNAMICAL PATTERN TYPICAL OF COMPLEX OPEN SYSITEM:
  - THERE ARE PERIODS IN HYSTORY CHARACTERIZED BY A GIVEN **TS**
  - FOLLOWED BY A PERIOD OF TRANSITION;
  - TO A NEW TS.
- HOW MANY DIFFERENT TS IN HYSTORY
  - ~10 OF WHICH 5 IN THE LAST 200 YEARS.
- THE TS FAR FROM TRANSITION IS NOT STATIC  
**BUT**
  - INNOVATION CHANGES SHOULD BE COMPATIBLE WITH THE TS STRUCTURE;
  - RADICAL INNOVATION CAN BE BLOCKED.

### **NTB 4**

#### **THE SIGNALS FROM THE TRANSITION STATE**

- A) INCREASED DIFFICULTIES TO MATCH ENVIRONMENTAL CHANGESS
- B) SATURATION OF SYSTEM GROWTH POTENTIALITIES  
"COMPLEXIFICATIONS" / REDUCED EFFICIENCY,
- C) POSITIVE FEEDBACKS OF FLUCTUATION PRODUCING IRREVERSIBLE CHANGES.
- D) VISIBLE CHANGES IN SUBSYSTEMS WITH LONGER TIME CONSTANT,

## **NTB 5**

### **IS TODAY THE TECHNICAL SYSTEM UNDER TRANSITION?**

- DRASTIC TECHNOLOGICAL CHANGES IN HORIZONTAL TECHNOLOGIES:
  - MATERIALS (COMPOSITES),
  - PROCESSING UNITS (LASER, ROBOT),
  - PRODUCTION SYSTEM (FMS),
  - INFORMATION PROCESSING (VLSI, AI)
- IN IMPORTANT INDUSTRY NEW TECHNOLOGIES HAVE DEEPLY DIFFUSED:
  - E.G.- NEW MATERIALS IN AEROSPACE,
  - E.G.: CIM (COMP, INTEGRATED MANUFACTURING) FOR FABRICATION OF COMPUTERS
- ENVIRONMENTAL CHALLENGES TO PRODUCTS & PROCESSES HAVE STARTED A DE-MATURITY PROCESS IN MASS-PRODUCING INDUSTRIES (E.G. AUTOMOTIVE)
- RADICAL NEW TECHNOLOGIES (E.G., GENETIC ENGINEERING.) STRONGLY PUSH FOR RADICAL INNOVATIONS IN IMPORTANT INDUSTRIES (E.G., BIOTECHNOLOGY)

## **NTB 6**

### **HOW TO IDENTIFY THE TECHNOLOGICAL BASE**

- FROM THE STUDY OF LONG TERM ECONOMIC WAVES
  - THEY CORRELATE WITH CHANGES IN
    - PRIMARY ENERGY SOURCES,
    - BASE MATERIALS;
    - TRANSPORT TECHNOLOGIES;
    - COMMUNICATION TECHNOLOGIES.
- FROM THE STUDY OF DIFFUSION OF INNOVATIONS IN TECHNICAL FILIERES
  - IT IS IMPORTANT THE ROLE PLAYED BY CERTAIN "ENSEMBLE OF TECHNIQUES" WHICH ACT AS INTERMEDIARIES FOR THE DIFFUSION OF BASE TECHNOLOGIES (ENERGY, MATERIALS, ETC.)

#### GENERIQUE TECHNIQUES

- E.G., INSTRUMENTATION & CONTROL GOVERNORS.
- HYDRO/PNEUMO/ELECTRO-DRIVES
- ALL ABOVE TECHNOLOGIES + PRODUCTION PROCESSES PUT LONG-TERM CONSTRAINTS ON THE **TS** BECAUSE OF RELATED HIGH INVESTMENT.

**NTB 7**

**THE CONFERENCE CHOICE OF COMPONENTS OF THE TECHNOLOGICAL BASE**

- BASE MATERIALS X
- ENERGY
- TRANSPORTATION TECHNOLOGY (INDIRECTLY) (INDIRECTLY)
- INFORMATION/COMMUNICATION TECHNOLOGY X
- GENERIQUE TECHNIQUES (INDIRECTLY)
- PRODUCTION PROCESSES X

WHY ADDING BIOTECHNOLOGY?

- IT IS NOT AN "HORIZONTAL" TECHNOLOGY

**BUT**

- IT IS PERVADED BY RADICAL INNOVATIONS THAT MIGHT PLAY THE ROLE OF LARGE FLUCTUATIONS NOT WRITTEN-OFF IF THE SYSTEM IS IN A STATE OF TRANSITION.

IT MIGHT HELP THE TECHNICAL SYSTEM TO ACCELERATE THE TRANSITION,

**NTB 8**

**TOPICS & DISCUSSION GROUPS**

TOPICS	PAPERS	DISC. GR.
NEW MATERIALS	BALAZARD* Aerospace LARSSON * Cars DIMMOCK * Vehicle components	GÜNTHER
MATERIAL SHAPING	HUART * New processes KUNSMANN* Automob. parts MOSCA * Electro. products	GESSINGER
PRODUCTION SYSTEM	SKOOG * Robots GILLET * Flexible mnftrng system HEIZINGER*Computer mnftrng	NICOLO'
INFORMATION TECHNOLOGY	STOTKO * Impact of I.T. CATANIA * Telecomm. HEINTZ * Cars WOOD * Instrum. & control	BOSMA
BIOTECHNOLOGY	STRIJKERT*New tools SCHÖNE * Pharmac. industry SCHELL * Genetic. Eng. in agricult.	NIELSEN
KREDELL - LEPETIT - PARNABY -		SCHMIDT/ KASTNER

## NTB 9

### A RECIPE TO ANALYSE TECHNOLOGICAL CHANGE DURING TRANSITION

#### ➤ 1st STEP

- IDENTIFY THE TECHNOLOGICAL CHANGES AND THEIR POTENTIAL FOR DIFFUSION TO RENEW TODAY PRODUCTS PROCESSES.

#### ➤ 2nd STEP

- ANALYSE THE SECTORS WHERE THE CHANGES HAVE TAKEN PLACE, AS CASE HISTORIES FOR OTHER SECTORS.  
ASK THE QUESTIONS
  - WAS THE CHANGE PRECEDED BY "TECHNOLOGICAL CONFUSION?"
  - HAS THE R D ROLE CHANGED?

#### ➤ 3rd STEP

- ANALYSE THE NEEDS OF CHANGE (ENVIRONMENT, "TECHNOLOGICAL CONFUSION" R&D INEFFICIENCY) FOR MATURE SECTORS.
- ANY SIGNALS OF DE-MATURITY?

#### ➤ 4th STEP

#### ➤ ANALYSE WHETHER NEW TECHNOLOGIES COULD BE

##### ○ BLOCKED BY

- SOCIAL/ECONOMIC CONSTRAINTS
- NON SATURATION OF EXISTING TECHNOL.,
- ETC.

### OR

##### ○ ACCELERATED BY

- SOCIETY NEEDS
- CULTURAL ATTITUDES
- ETC.

## **NTB 10**

### **NEW MATERIALS**

- A LOT OF CHANGE BUT NO "REVOLUTION".
- TECHNOLOGY: CAN LIVE WITH THE EXISTING WIDE RANGE OF MATERIALS.
- COMPOSITES: NEED FOR BETTER PRODUCTION PROCESSES,
- POTENTIALITY FOR FURTHER SOPHISTICATION OF EXISTING MATERIALS.
- INTRODUCTION OF NEW MATERIALS ONLY FOR ECONOMIC REASONS.
- CONTINUING COMPETITION BETWEEN CONVENTIONAL AND NEW MATERIALS.
- INCREASE OF MATERIAL ALTERNATIVES.
- CLOSER COOPERATION BETWEEN MATERIAL SUPPLIER AND USER.
- CHANGES IN THE STRUCTURE OF INDUSTRY (INTEGRATION OF MATERIAL - COMPONENTS).

ADAPTIVE CHANGES - NO TRANSITION

## **NTB 11**

### **MATERIAL SHAPING**

- INCREASING IMPORTANCE OF SUBSTITUTION OF METALS PROCESSING BY PLASTICS COMPOSITES PROCESSING.
- NEW LOW VOLUME, COST-EFFICIENT PROCESSING TECHNIQUE.
- DIRECT (CONTINUOUS) PROCESSING.
- A DRIVE TOWARDS MINIATURIZATION.
- SUBSTITUTION OF MATERIALS PROCESSING BY SOLID STATE FUNCTIONS (ELECTRONIC VS MECHANICAL FUNCTIONS).
- INTEGRATION OF MATERIALS AND PROCESSING INTO PRODUCT DESIGN (CHANGE IN COMPANY STRUCTURE).
- ACCELERATED PRODUCT LIFE CYCLES.

ADAPTIVE CHANGES - NO TRANSITION  
(UNLESS SPECIFIC SECTORS LAG IN ADAPTATIONS)

## **NTB 12**

### **PRODUCTION SYSTEM**

- FOR DISCRETE MANUFACTURING PROCESS
  - A SCENARIO OF THE FACTORY OF THE FUTURE IS POSSIBLE;
  - FMS FOR A MIX OF COMPLETELY DIFFERENT PRODUCTS.
- FMS WILL MODIFY THE DESIGN OF PRODUCTS.
- THE DYNAMIC OF CHANGE WILL DEPEND ON THE POSSIBILITY TO INTRODUCE FMS STEP-WISE OR FOR ENTIRELY NEW DESIGNED PLANTS.
- IT IS POSSIBLE TO RECOGNIZE THAT WE ARE IN A TRANSITION.
- IT IS NOT POSSIBLE TO PREDICT WHERE THIS TRANSITION WILL LEAD, BUT SOME OF THE TRENDS ARE CLEAR.
  - FOR EXAMPLE
    - MORE AUTOMATION;
    - MORE FLEXIBILITY;
    - MORE INTEGRATED OPERATIONS;
    - SHIFT OF HUMAN INVOLVEMENT TOWARD HIGHER LEVELS OF ABSTRACTION,
- INFORMATION TECHNOLOGY WILL HELP TO MOVE ALONG THESE LINES, BUT THE GREATEST EFFORT STILL IS WITH MANUFACTURING TECHNOLOGY.

## **NTB 13**

### **INFORMATION TECHNOLOGY**

- TRANSITION? YES, BUT THE PROCESS IS AT DIFFERENT PHASES (FROM INCUBATION TO SATURATION) IN DIFFERENT FIELDS OF APPLICATION,
- THE CHANGING TECHNOLOGY IS PERVASIVE.
- THERE ARE DELAYING FACTORS:
  - INVESTMENT /LACK OF UNDERSTANDING / SOCIAL THREAT.
- PROBLEM AREAS: TO ENGINEER THE NEEDED SOFTWARE / TO DEVELOP NFW ARCHITECTURES.
- AREA OF NEED:
  - EDUCATION AT ALL LEVELS FOR ALL DISCIPLINES,
  - UNDERSTANDING THE POTENTIAL OF **IT** AND NOT ONLY HOW TO APPLY IT.
- **IT**:
  - ENABLE US TO INTEGRATE OUR OPERATIONS;
  - IS A SHIFT TOWARD HIGHER LEVEL OF ABSTRACTION,



## **NTB 14**

### **BIOTECHNOLOGY**

- BIOTECHNOLOGY: A MULTIDISCIPLINARY FIELD (FROM MICROBIOLOGY TO PROCESS ENGINEERING).
- TRANSITION? YES.
  - A DRAMATIC INCREASE IN R&D EXPENDITURES;
  - INCREASED EFFICIENCY IN R&D (NOW, AND MORE IN THE FUTURE).
- INCREASING NEED OF R&D
  - NOT ONLY IN "RECOMBINANT DNA" BUT ALSO IN ALL FIELDS OF BIOTECH. (E.G. APPLYING COMPUTERS TO FERMENTATION AND RECOVERY TECHNIQUE)
- NEW DEVELOPMENTS
  - BIOCATALYSIS;
  - NEW DRUGS;
  - MEDICAL DIAGNOSTICS;
  - TREATMENT OF AUTO-IMMUNE DISEASE;
  - GENETIC ENGINEERING IN AGRICULTURE (E.G. HERBICIDE RESISTANT PLANT).
- NEED OF UNIVERSITY/INDUSTRY COOPERATION:
  - BASIC EDUCATION / POST-GRADUATE TRAINING /SCREENING OF NEW MICROORGANISM / PLANT SCIENCE.

## NTB 15

### PANEL DISCUSSION

- **MATERIALS:** CUSTOM MATERIAL DEVELOPMENT (E.G. SEMI-CONDUCTORS, ENGINEERING PLASTICS).
- **PRODUCTION TECHNOLOGY:** FMS TREND TOWARDS SMALL PRODUCTION SHOP.
- **IT:** TO BE CONSIDERED THE NEW BASE TECHNOLOGY (AS IN THE PAST THERMODYNAMIC, OPTICS, ELECTRICITY);
  - SELF REPAIRING OF MACHINERY POSSIBLE IN THE FUTURE;
  - DOUBTS ABOUT ARTIFICIAL INTELLIGENCE / BUT IMPORTANT EFFECT OF APPLYING EXPERT SYSTEMS.
- **BIOTECHNOLOGY:** COULD PRODUCE REAL MAJOR CHANGES
  - SHORT TERM:  
SCALE UP OF GENE TECHNOLOGY / BIOCATALYSIS / INSTEAD OF HIGH PRESSURE, HIGH TEMPERATURE PROCESSES;
  - LONG TERM:  
"SOLIDIFICATION" OF IDEA (GENE OF NEURONAL /PEPTIDE PRODUCTION INPLANTED IN BACTERIA).
- NEEDED CHANGE IN OUR **METHODOLOGICAL APPROACH**
  - SYSTEM ENGINEERING (IN PRODUCTION WE ARE USED TO YEAR 1950 SYSTEM CONCEPT);
  - INTEGRATING R&D WITH THE OTHER COMPANY FUNCTIONS;
  - INCREASE IN ENGINEERING PRODUCTIVITY,

## NTB 16

### TRANSITION OR NOT?

- THE CONFERENCE DID NOT AGREE THAT THE QUESTION IS RELEVANT.
- THE CHANGE MIGHT BE SLOW OR FAST:  
THERE WAS A TENDENCY TO IDENTIFY REVOLUTIONARY CHANGES WITH FAST CHANGES.
- THERE WAS NO DEBATE ON THE MEANING OF A STRUCTURAL CHANGE IN THE TECHNICAL SYSTEM.
- GENERAL AGREEMENT:  
TO COPE WITH THE CHANGE, WE NEED A DIFFERENT MANAGEMENT APPROACH (MORE SYSTEM AND INTEGRATION ORIENTED).

**A SCENARIO FOR THE FUTURE TECHNICAL SYSTEM**

➤ **MATERIALS**

- NEW AND OLD MATERIALS COEXISTING,
- INCREASED COMPLEXITY OF DESIGN AND MANUFACTURING, MANAGED BY INCREASED KNOWLEDGE.

➤ **MATERIAL SHAPING**

- DIFFUSION OF NEW PROCESS WITH INTRINSIC FEEDBACK INFORMATION ON THE QUALITY OF THE WORK BEING DONE;
- INCREASED SCIENTIFIC KNOWLEDGE NEEDED TO MANAGE THE NEW PROCESSES IN THE DESIGN AND SHOP FLOOR;
- INTEGRATION OF MULTIPLE FUNCTIONS IN SINGLE COMPONENTS.

➤ **PRODUCTION SYSTEM**

- DIFFUSION OF ROBOT AND FMS WILL PRODUCE DRAMATIC CHANGE.

➤ **INFORMATION TECHNOLOGY**

- DRASTIC CHANGES IN PRODUCT CONCEPTION AND PRODUCTION;
- MORE TO BE SEEN BY THE DIFFUSION OF **IT** IN THE REALM OF "MECHANICAL" PRODUCTS.

➤ **BIOTECHNOLOGY**

- SECTORIAL IMPORTANT CHANGES IN SHORT TERM SCALE;
- INTERSECTORIAL LARGE IMPACT ON LONGER TERM SCALE.